

Summary of changes from 2018 Guidelines

The table below highlights key changes made from TPP18-06 NSW Government Business Case Guidelines. Overall, the structure, process and contents of the Business Case Guidelines have been simplified.

Category	Description
Structure of guidelines	 Business Case Guidelines and Submission of Business Cases merged into a single document.
	• Previous three business case stages of problem definition (stage 0), strategic business case (stage 1) and detailed business case (stage 2) now consistently referred to as go/no-go (stage 0, before starting a business case), preliminary business case (stage 1), and full business case (stage 2).
	• Previous 27 business case steps replaced with eight components each of which may be present to some degree at each business case stage.
Purpose of a business case	 Role of business cases sharpened to focus on providing the information and analysis necessary to inform an investment decision.
When a business case is required	• Preliminary and full business cases were previously required for all proposals valued over \$10 million. A risk based approach now applies, with smaller low risk proposals required to complete a short-form assessment, and scalable business case requirements aligned to assurance risk tier.
	• Introduction of a fast track process for existing capital commitments where meeting all business case requirements would not be a good use of public resources, subject to approval of the Treasurer or Treasury Secretary.
Before starting a business case	 Content of a go/no-go (formerly problem definition) streamlined and aligned with assurance processes.
	• Recommendation for additional oversight of the decision to commence development of a business case, supported by submission of go/no-go document to Treasury for tier 1, tier 2 and tier 3 proposals.
Required business case content	 Minimum business case requirements linked to Gateway risk tier to support proportionate business case development.
	 Including risk as a discrete business case component to give an enhanced focus on risk throughout business case development and in presentation of results.
	 Focus of procurement approach shifted towards providing assurance that the market is capable, and has capacity, to supply the required inputs.

	 Focus of management approach shifted away from project management documentation to providing assurance to decision makers that the agency can deliver the project.
Role of evaluation	• Improved alignment with the Evaluation Guidelines, including an increased focus on planning for monitoring and evaluation for proposals with a limited ex-ante evidence base (e.g. pilot proposals and emergency proposals).
New guidance	New guidance, including:
	 a high-level framework outlining Treasury's approach to assessing and advising on business cases
	 how to identify and assess options
	• when to consider, and how to complete program business cases
	 stakeholder engagement, including engagement with First Nations communities
	how to consider resilience
	 how to consider impacts on carbon emissions
	early market engagement.
Tools and templates	• New scalable preliminary and full business case template for tier 1 and tier 2 proposals.
	• New lean business case template for any proposal requiring a business case that is not tier 1 or tier 2.
	New go/no-go template.
	• New short-form assessment template for proposals valued over \$10 million that do not require a business case.

Transitional arrangements

These Guidelines apply for proposals submitted for consideration from the 2025-26 Budget cycle onwards. Business cases prepared for consideration in the 2025-26 Budget cycle should apply the updated requirements where practicable. Business cases that are well advanced as at 1 December 2024 may however continue to be prepared in accordance with NSW Government Business Case Guidelines TPP18-06 and Submission of Business Cases TPG22-04.