

NSW Public Private Partnerships



The
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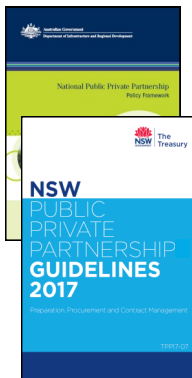
NSW PPPs AT A GLANCE



GUIDING PRINCIPLES

PPPs can be delivered by a NSW Government agency or a State Owned Corporation.

All NSW PPPs must comply with the National PPP Policy & Guidelines and the NSW PPP Guidelines 2017.



PPP CONSIDERATION

PPP procurement is considered for any project where



KEY PPP FEATURES

Long term project agreement



- Risk sharing and innovation (e.g. design, construction, operations and maintenance)
- May involve private finance
- Performance-linked Government service payments or user charges
- Contributions by Government (e.g. land, concession or lease)

WHAT'S NEW?

The 2017 Guidelines provide greater clarity on:

- Government approvals process
- Interaction with the NSW Unsolicited Proposals Guide
- Value for money assessment
- Use of a Shadow Bid Model (SBM)
- Updated Fiscal Impact Tables and Negotiation Parameters
- Procurement documentation and processes, through the new PPP Toolbox
- Treasurer's approvals required under the *Public Authorities (Financial Arrangements) Act 1987*
- Contract management, delivery and operations, and post implementation reviews



The NSW PPP Guidelines 2017 are supported by the PPP Toolbox – a suite of 60+ templates, including the Template Project Deed, for use at all phases of the PPP procurement cycle.

Templates are available for NSW Government agencies on request.

PPP TOOLBOX: BENEFITS

- 1 Streamlined transaction processes
- 2 Greater consistency across NSW PPP projects
- 3 Continuous improvement and updates to reflect lessons learned or new thinking, to ensure world class PPP procurement processes
- 4 Reduced bid costs

GOVERNMENT APPROVALS REQUIRED

Government approvals are required at each of the following stages of a PPP project. Separate Gateway Reviews will also be conducted under INSW's Infrastructure Investor Assurance Framework.



This information is provided as a guide only. For further information, please refer to the full NSW PPP Guidelines 2017 or contact the Infrastructure & Structured Finance Unit. The ISFU is the first point of contact in NSW for PPPs, potential PPPs and major structured financing transactions that may involve the private sector, particularly where private financing is involved.

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