



Philip: Hello everyone and welcome to my inaugural open mic. I have with me Sue Woodall, the ED of New South Wales Procurement, and Sue, welcome to open mic.

Sue: Thank you.

Philip: You've only been with government a very short period of time and with treasury for an even shorter time so-

Sue: Indeed.

Philip: Can you just maybe start by sharing some of your impressions on coming into government and particularly coming into treasury?

Sue: I guess it's summed up in the word amazing. Probably a second word is fascinating. I didn't know what I was getting into when I signed up for this role, but it's been an extraordinary experience. I joined primarily because I wanted to deal with excellency in leadership and when I did my research in government it was second to none. Secondly, I wanted to make sure that I was working in a really good culture and I can see that every day and I think that whether it's DFSI, customer service, or treasury, I'm certain that I'm in the right culture. I think thirdly it's about the size and the scale of opportunities here. To contribute to the community, to give back, to build relationships with business and industry, and also to make sure that I'm leaving a legacy.

Philip: Sue, I've been really excited to get to know the team, to really get to understand the size and scale of the procurement activities in New South Wales and the sheer complexity of that 30 billion dollar spend. It's quite extraordinary. And I also have a sense of a real sense of community within the procurement team and a real commitment to good outcomes both from a commercial perspective, but a social perspective so from your perspective, where do you see the most exciting opportunities for procurement New South Wales in treasury?

Sue: I think firstly contributing to small business. Much of our spend is already assigned to small business, but what are we doing to make the outcomes of small business easier to achieve and also the indigenous communities. We're doing a lot of work both under the Aboriginal Procurement Policy. So really contributing to indigenous businesses across New South Wales, but also across the country and I think also enabling our people to achieve the best that they can. The vision of New South Wales Procurement is centered around social and commercial outcomes, but it's underpinned by our people and giving our people the opportunity to develop and to contribute themselves to that agenda. I think the other important aspect of being in treasury is the ability to leverage the relationships across a broader set of skills and competencies and the diversity that we see in treasury. It's really inspiring when I walk around and have been introducing myself to treasury. The diversity of experience, the diversity of their cultures, the great gender balance. It all makes for a very exciting time in treasury.

Philip: That's terrific. And look, that's a perfect note to finish on. People, diversity, skills. So thank you very much for that Sue and thank you very much for watching our little fireside chat. Thank you.

Sue: Thank you.